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Win Without Pitching was founded in 2002 by Blair Enns after more than a decade in new business and account management roles in some of the world's™ largest advertising agencies and some of its smallest design firms.

### **About - Win Without Pitching**

Founder & CEO, Win Without Pitching Blair Enns is the author of The Win Without Pitching Manifesto and Pricing Creativity: A Guide to Profit Beyond the Billable Hour . He co-hosts, along with David C. Baker, and the podcast 2Bobs: Conversations on the Art of Creative Entrepreneurship.

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